



# A Note on Customer Joining Strategy in a Discrete-time $Geo / G / 1$ Queue with Server Vacations - a Simple Mean Value Analysis

Ji-hong Li<sup>1,\*</sup>, Zhe George Zhang<sup>2,3</sup> and Xiaofeng Chen<sup>3</sup>

<sup>1</sup>Research Institute of Management and Decision  
College of Economic and Management  
Shanxi University, Taiyuan, 030006, China

<sup>2</sup>Beedie School of Business, Simon Fraser University, B.C. Canada &

<sup>3</sup>Department of Decision Sciences  
Western Washington University, Bellingham, WA 98225, USA  
(Received April 2022 ; accepted August 2022)

---

**Abstract:** This note considers customer choice behaviors in discrete-time queueing models with different information levels. In such models, customers try to maximize their utilities in deciding whether or not to enter the discrete-time  $Geo/G/1$  queues with server's vacation times under two information cases. Using a simple mean value analysis, we construct the overall profit functions for customers and social welfare. Then, we analyze the customer equilibrium balking strategies and socially optimal balking strategies over different ranges of parameters. Numerical examples are presented to demonstrate the analytical results and to generate managerial insights for practitioners.

**Keywords:** Decision analysis, discrete-time, equilibrium strategy, information, vacation.

---

## 1. Introduction

Most classical queueing models assume that customers always join the queue upon their arrivals. However, if customers can make their decisions about joining or balking based on their own utilities (or benefits), then the queueing models should be analyzed under different information scenarios.

This study aims to investigate the performance of the discrete-time queueing system with customer choices of joining or balking from either the individual customer self-interest or social welfare perspective.

In the past two decades, there were many studies customer choice behaviors in queueing systems from an economic viewpoint, which has become a trend in the study of queueing systems. This research area was initiated by Naor [12] who studied the  $M/M/1$  model with customer choice on joining or balking. Assuming an arriving customer would know the queue length (observable queue case), Naor [12] introduced the customer self-interest equilibrium and socially optimal strategies for a single server queue under a linear reward-cost structure. His study was complemented by Edelson and Hildebrand [5], who considered the

---

\*Corresponding author  
Email : lijh1982@sxu.edu.cn

same queueing system but assumed that the customers make their decisions without knowing the queue length (unobservable queue case). Since then, there was a growing number of papers that focused on the economic analysis of variants of the M/M/1 queues with the balking behaviors of customers, such as Hassin and Haviv [8] on M/M/1 queue with priorities, Burnetas and Economou [2] on M/M/1 queue with setup times, Guo and Zipkin [6] on M/M/1 queue with various levels of information and non-linear reward- cost structure, Hassin [7] on M/M/1 queue with various levels of information and uncertainty in the system parameters, Economou and Kanta [4] on M/M/1 queue with compartmented waiting space, Sun et al. [13] on queues with priority policies and Wang et.al [15–17] on the joining behavior of customers in variants of single server queues.

It is worth noting that most the previous studies are focused on the Markovian systems in which all random variables are exponentially distributed. Such a feature limits the application of the queueing models. Thus, the analysis on single server queues with generally distributed service times is practically relevant to queueing managers. However, the research on customers' joining strategy combined with general service times and server vacations is still limited. There are still queueing models worth exploration. Mandelbaum and Yechiali [11], Altman and Hassin [1], Haviv and Kerner [9] and Kerner [10] studied the customers' joining decisions in the classic M/G/1 models. Economou et al. [3] investigated the same class of models with server vacations. Zhang and Wang [18] discussed the pricing mechanism in an M/G/1 retrial queue. While these studies focused on continuous-time queueing models, we try to analyze the discrete-time queueing models with customer choice behaviors.

In this paper, we study the customers' joining/balking behaviors in the discrete-time queue with generally distributed service and vacation times. Two information scenarios are considered. These are the No-information (NI) case and Part-information (PI) case. For the NI case, an arriving customer does not know any information about the queueing system. For the PI case, an arriving customer knows the server state, but not the queue length.

The paper is organized as follows. Section 2 provides a mean value analysis for the Geo/G/1 queue with multiple vacations under the NI scenario and derives the customer self-interest equilibrium strategies as well as socially optimal strategies. Section 3 is devoted to the Part-information(PI) case with similar analysis as that in the NI case. In Section 4, we present numerical illustrations. Finally, Section 5 concludes the paper with a summary.

## 2. The NI Case

### 2.1. Model formulation

Consider a discrete-time queueing system where the time axis is segmented into a sequence of equal time intervals (called slots). It is assumed that all events (arrivals and departures) occur at the slot boundaries, and therefore they may occur at the same time. For mathematical clarity, we define the arrival first (AF) system and assume that the departures occur at the instant immediately before the slot boundaries which is denoted by  $t = n^-$ ;  $n = 1, 2, \dots$ , and the arrivals occur at the moment immediately after the slot boundaries, i.e.,  $t = n^+$ ;  $n = 0, 1, \dots$ . Customers arrive at the system according to a geometric

arrival process with rate  $p(0 < p < 1)$ , that is,  $p$  is the probability that an arrival occurs in a slot. The inter-arrival interval time  $Y$  follows a geometric distribution with rate  $p$ .

$$P\{Y = j\} = p\bar{p}^{j-1}, \quad j = 1, 2, \dots, \quad 0 < p < 1.$$

where  $\bar{p} = 1 - p$ . Then, the number of customers arriving during  $[0, n]$ , denoted by  $A_n$ , follows a negative binomial distribution:

$$P\{A_n = j\} = C_n^j p^j \bar{p}^{n-j}, \quad j = 0, 1, 2, \dots, n.$$

The service time, denoted by  $B$ , follows a general distribution, which has the finite first and second moments, i.e.,  $E(B) < \infty; E(B^2) < \infty$ . Its distribution function, PGF(probability generating function), and mean are represented, respectively, as:

$$b_j = P(B = j), j \geq 1, \quad G(z) = E(z^B) = \sum_{j=1}^{\infty} b_j z^j, \quad b = E[B] = G'(z)|_{z=1} = \sum_{j=1}^{\infty} j b_j.$$

Denote by  $R_B$  the residual service time, which has the probability distribution and mean:

$$q_k = \frac{1}{E[B]} \sum_{j=k+1}^{\infty} b_j, k = 0, 1, 2, \dots, \quad E[R_B] = \frac{E[B(B-1)]}{2E[B]}.$$

Such a system is denoted by Geo/G/1 queue. We focus on the Geo/G/1/MV where the server follows the multiple vacation(MV) policy. Under the multiple vacation policy, the server starts a vacation whenever the system becomes empty and keeps taking the vacation until a vacation completion instant at which waiting customers exist in the system, then resumes serving customers. The vacation time, denoted by  $V$ , follows the general distribution function with the finite first and second moments, i.e.,  $E(V) < \infty; E(V^2) < \infty$ . Its distribution function, PGF, and mean are represented respectively

$$v_j = P(V = j), j \geq 1, \quad V(z) = E(z^V) = \sum_{j=1}^{\infty} v_j z^j, \quad v = E[V] = V'(z)|_{z=1} = \sum_{j=1}^{\infty} j v_j.$$

Denote by  $R_V$  the residual vacation time, which has the probability distribution and mean:

$$w_k = \frac{1}{E[V]} \sum_{j=k+1}^{\infty} v_j, k = 0, 1, 2, \dots, \quad E[R_V] = \frac{E[V(V-1)]}{2E[V]}.$$

To model the customer's joining strategy, we assume that customer's utility equals a reward for receiving service, denoted by  $K$ , minus an expected waiting cost. Here, the waiting cost is a linear function of the waiting time. Let  $C$  be the cost per time unit and  $S$  be the sojourn time for the customer (i.e. waiting time in queue plus service time). Thus the expected

waiting cost is  $CE[S]$ . To ensure that an arrival customer must enter an empty system, we assume

$$K > C(E[R_V] + E[B]), \quad (1)$$

which means that the service reward must be larger than the expected cost of joining an empty system with the server on vacation. To ensure the stability of the queueing system, we further assume

$$pqE[B] < 1. \quad (2)$$

## 2.2. Equilibrium analysis under the NI scenario

In the NI case, an arriving customer has no information about the system (e.g. no information about the queue length and the server status). In this scenario, an arriving customer joins the queue with probability  $q$  with  $q \in [0, 1]$ . If all customers apply strategy  $q$ , the arrival process becomes the geometric process with the parameter  $pq$ . Note that when  $q = 1$  or  $q = 0$ , the strategy becomes pure “always join” or “always balk” case. Such a decision rule is called  $q$ -joining strategy.

To analyze the equilibrium strategy, we first derive the expected sojourn time (also called system time). Let  $L$  be the queue length (including the customer in service),  $I$  be the server state ( $I \in \{0, 1\}$ , 1: busy, 0: vacation),  $S$  be the sojourn time of the joining customer, and  $p_i$  be the probability of the server state,  $i \in \{0, 1\}$ . From the Little’s law and the results in Tian and Zhang [14], we have

$$p_1 = pqE[B], \quad E[L] = pqE[S]. \quad (3)$$

The probability that an arriving customer enters to the system and finds that the server is in state  $i$  ( $i \in \{0, 1\}$ ) is

$$\frac{pqp_i}{pqp_0 + pqp_1} = p_i.$$

If the customer finds that the server is on vacation, his sojourn time has two parts: the residual vacation time and  $L + 1$  service time. If he finds that the server is busy, his sojourn time is the addition of one residual service time and  $L$  service time. Thus, we obtain

$$E[S] = p_0(E[R_V] + (E[L] + 1)E[B]) + p_1(E[R_B] + E[L]E[B]). \quad (4)$$

It follows from  $p_0 + p_1 = 1$  that the following result can be established.

**Lemma 1.** In a Geo/G/1/MV queue with NI, if an arriving customer applies the  $q$  joining strategy, his expected sojourn time is

$$E[S] = E[R_V] + E[B] + \frac{pqE[B]}{1 - pqE[B]}E[R_B]. \quad (5)$$

For an arriving customer, if he chooses to balk, his payoff is 0, and if he chooses to enter, his payoff function, denoted by  $R_e(q)$  is given by

$$R_e(q) = K - CE[S] = K - C \left( E[R_V] + E[B] + \frac{pqE[B]}{1 - pqE[B]}E[R_B] \right). \quad (6)$$

Evidently, if  $R_e(q) > 0$ , the customer decides to enter; if  $R_e(q) < 0$ ; he decides to balk; if  $R_e(q) = 0$ , he is indifferent between entering and balking. Because the equation  $R_e(q)$  is a monotone decreasing function for  $q$ , it has the unique solution  $q_e^*$  to (6):

$$q_e^* = \frac{1}{pE[B]} \left( 1 - \frac{E[R_B]}{\frac{K}{C} - E[R_V] - E[B] + E[R_B]} \right). \quad (7)$$

and

$$\begin{cases} q_e^* \leq 0, & \frac{K}{C} \leq E[R_V] + E[B], \\ q_e^* \in (0, 1), & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + E[B] + \frac{pE[B]}{1-pE[B]} E[R_B], \\ q_e^* \geq 1, & E[R_V] + E[B] + \frac{pE[B]}{1-pE[B]} E[R_B] \leq \frac{K}{C}. \end{cases}$$

Based on the conditions for different value ranges of  $q_e^*$ , we can analyze the equilibrium joining strategies of customers. There are three cases regarding the customer strategic responses.

Case 1. If

$$\frac{K}{C} \leq E[R_V] + E[B],$$

for all  $\forall q \in [0, 1]$ , then  $R_e(q) \leq 0$ . Thus, "never entering (i.e. entering with probability zero)" is the customer's unique equilibrium strategy.

Case 2. If

$$E[R_V] + E[B] < \frac{K}{C} < E[R_V] + E[B] + \frac{pE[B]}{1-pE[B]} E[R_B],$$

it follows from the monotonicity of  $R_e(q)$  that  $R_e(q_e^*) = 0$ , and when  $q < q_e^*$ ,  $R_e(q) > 0$ ; when  $q > q_e^*$ ,  $R_e(q) < 0$ . Based on Nash equilibrium, "entering with probability  $q_e^*$ " is the customer's unique equilibrium strategy.

Case 3. If

$$E[R_V] + E[B] + \frac{pE[B]}{1-pE[B]} E[R_B] \leq \frac{K}{C},$$

for all  $\forall q \in [0, 1]$ ,  $R_e(q) \geq 0$ . Thus, "always entering (i.e. entering with probability 1)" is the customer's unique equilibrium strategy.

We can summarize the results above as follows:

**Theorem 1.** In a Geo/G/1/MV queue with NI, under the conditions (1) and (2), "entering with probability  $q_e$ " is the customer's unique equilibrium strategy, where  $q_e$  is

$$q_e = \begin{cases} q_e^*, & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + E[B] + \alpha E[R_B] \\ 1, & E[R_V] + E[B] + \alpha E[R_B] \leq \frac{K}{C} \end{cases} \quad (8)$$

where  $q_e^*$  is given in equation (7) and  $\alpha = \frac{pE[B]}{1-pE[B]}$ .

### 2.3. Social optimal analysis

From the queueing manager's perspective, maximizing the social welfare may become the system objective. To determine the joining probability for maximizing social welfare, we first write down the social welfare as a function of  $q$ . That is

$$R_s(q) = pqK - CE[L] = pq \left( K - C \left( E[R_V] + E[B] + \frac{pE[B]}{1 - pE[B]} E[R_B] \right) \right). \quad (9)$$

Evidently, the social welfare function  $R_s(q)$  has two parameters  $(K, C)$ .

Solving the equation  $dR_s(q)/dq = 0$ , we can obtain the social optimal

$$q_s^* = \frac{1}{pE[B]} \left( 1 - \sqrt{\frac{E[R_B]}{\frac{K}{C} - E[R_V] - E[B] + E[R_B]}} \right). \quad (10)$$

Because for  $\forall q \in [0, 1]$ ,  $pqE[B] < 1$ , thus  $R_s''(q) < 0, \forall q \in [0, 1]$ , so the equation  $R_s(q)$  is a concave function and  $q = q_s^*$  is global minimum. Clearly,

$$\begin{cases} q_s^* \leq 0, & \frac{K}{C} \leq E[R_V] + E[B], \\ q_s^* \in (0, 1), & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + E[B] + \frac{pE[B]}{1 - pE[B]} \left( 1 + \frac{1}{1 - pE[B]} \right) E[R_B], \\ q_s^* \geq 1, & E[R_V] + E[B] + \frac{pE[B]}{1 - pE[B]} \left( 1 + \frac{1}{1 - pE[B]} \right) E[R_B] \leq \frac{K}{C}. \end{cases}$$

Similar to the customer's equilibrium decision, there are three cases regarding the social welfare maximization strategy.

Case 1. If

$$\frac{K}{C} \leq E[R_V] + E[B],$$

for  $\forall q \in [0, 1]$ , then  $R_s'(q) \leq 0$ . Because the equation (9) is a decreasing function for  $q$ ,  $\forall q \in [0, 1]$ ,  $R_s(0) \geq R_s(q)$ . Thus, "entering with probability 0" is the unique social optimal strategy.

Case 2. If

$$E[R_V] + E[B] < \frac{K}{C} < E[R_V] + E[B] + \frac{pE[B]}{1 - pE[B]} \left( 1 + \frac{1}{1 - pE[B]} \right) E[R_B],$$

for  $\forall q \in [0, 1]$ ,  $R_s''(q) < 0$  and  $R_s'(q_s^*) = 0$ . When  $q < q_s^*$ ,  $R_s'(q) > 0$ ; when  $q > q_s^*$ ,  $R_s'(q) < 0$ , in other word, when  $q \in [0, q_s^*)$ ,  $R_s(q)$  is monotonically increasing for  $q$ , and when  $q \in (q_s^*, 1]$ ,  $R_s(q)$  is monotonically decreasing for  $q$ . It is easily to obtain that  $R_s(q)$  achieves to the maximum value at the point  $q = q_s^*$ . Based on Nash equilibrium, "entering with probability  $q_s^*$ " is the unique social optimal strategy.

Case 3. If

$$E[R_V] + E[B] + \frac{pE[B]}{1 - pE[B]} \left( 1 + \frac{1}{1 - pE[B]} \right) E[R_B] \leq \frac{K}{C},$$

for  $\forall q \in [0, 1]$ ,  $R'_s(q) \geq 0$ . Because the equation (9) is an increasing function for  $q$ ,  $\forall q \in [0, 1]$ ,  $R_s(1) \geq R_s(q)$ . Thus, "entering with probability 1" is the unique social optimal strategy.

Summarizing these cases leads to the following theorem.

**Theorem 2.** In a Geo/G/1/MV queue with NI, under the condition of equation (1) and (2), "to enter with probability  $q_s$ " is the customer's unique social equilibrium strategy, where  $q_s$  is

$$q_s = \begin{cases} q_s^*, & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + E[B] + \beta E[R_B] \\ 1, & E[R_V] + E[B] + \beta E[R_B] \leq \frac{K}{C} \end{cases} \quad (11)$$

and  $q_s^*$  is given in the equation (10), and

$$\beta = \frac{pE[B]}{1 - pE[B]} \left( 1 + \frac{1}{1 - pE[B]} \right).$$

Based on Theorems 1 and 2, we obtain the following results.

**Theorem 3.** In a Geo/G/1/MV queue with NI,  $q_s \leq q_e$ , and the mixture of the individual equilibrium strategy and social equilibrium strategy is

$$(q_e, q_s) = \begin{cases} (q_e^*, q_s^*), & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + E[B] + \alpha E[R_B] \\ (1, q_s^*), & E[R_V] + E[B] + \alpha E[R_B] < \frac{K}{C} < E[R_V] + E[B] + \beta E[R_B] \\ (1, 1), & E[R_V] + E[B] + \beta E[R_B] \leq \frac{K}{C} \end{cases} \quad (12)$$

In fact, when customers make their joining decisions to maximize their own utilities, they always ignore the negative effect on others, called negative externality. However, when we consider maximizing the social welfare, such a negative externality is taken into account. Therefore, the joining probability for the socially optimal strategy will be smaller than that for the individual equilibrium joining probability.

### 3. The PI Case

#### 3.1. Model formulation

In the PI case, an arriving customer knows the server state of either on duty or on vacation. The decision rule can be represented by two number  $(d_0, d_1)$ , where  $d_0$  ( $d_1$ ) represents the customer's decision when the server is on vacation (on duty) with  $d_0 = 1$  ( $d_1 = 1$ ) being "joining" and  $d_0 = 0$  ( $d_1 = 0$ ) being "balking". Then, there are four pure strategies for customers: (a) always balking (0,0), i.e., balking regardless of server state; (b) balking only when the server is on vacation (0,1); (c) balking only when the server is on duty (1,0); and (d) always joining (1,1) i.e., joining regardless of server state. A randomized (mixed) strategy can be denoted by  $(q_0, q_1)$ , where  $q_i$  is the probability that the customer decides to join when the server's state is  $i$ ,  $i \in \{0, 1\}$ . Similar to the previous section, we use the mean value analysis for the PI case.

Here, we define  $L_i$  as the queue length when the server is in state where  $i (i \in \{0, 1\})$  and  $S_i$  as the sojourn time of the customer joining at server's state  $i$  where  $(i \in \{0, 1\})$ . Further, we define  $p_i$  as the probability that an arrival customer finds that the server is in state  $i$  where  $(i \in \{0, 1\})$ . Similarly, to ensure the stability of the system, we assume

$$pq_1E[B] < 1. \quad (13)$$

Denote by  $\bar{p}$  the effective arrival rate of customers.

$$\bar{p} = p(q_0p_0 + q_1p_1). \quad (14)$$

According to Little law, we have

$$p_1 = \bar{p}E[B], \quad E[L] = \bar{p}E[S]. \quad (15)$$

Evidently,  $E[L]$  can also be expressed as  $E[L] = p_0E[L_0] + p_1E[L_1]$ , and we know from (13), (14) and  $p_0 + p_1 = 1$  that

$$\begin{aligned} p_0 &= \frac{1-pq_1E[B]}{1-p(q_1-q_0)E[B]}, & p_1 &= \frac{pq_0E[B]}{1-p(q_1-q_0)E[B]}, \\ \bar{p} &= \frac{pq_0}{1-p(q_1-q_0)E[B]}. \end{aligned} \quad (16)$$

### 3.2. Equilibrium analysis under the PI scenario

Mark a customer who chooses to join the system, and denote by  $\pi_i$  the probability that this marked customer enters the system by knowing that the server's state is  $i$ , then we have

$$\pi_i = \frac{pq_i p_i}{pq_0 p_0 + pq_1 p_1}, i \in \{0, 1\}.$$

From (14), we obtain

$$\pi_i = \frac{pq_i p_i}{\bar{p}}, i \in \{0, 1\}.$$

It follows from (16) that

$$\pi_0 = 1 - pq_1E[B], \quad \pi_1 = pq_1E[B].$$

Thus, we have

$$E[S] = (1 - pq_1E[B])E[S_0] + pq_1E[B]E[S_1]. \quad (17)$$

If a customer finds that the server is on vacation, then his sojourn time is the remaining vacation time plus  $L_0 + 1$  service time. According to PASTA property, upon the certain customer arrival, the distribution of the queue length and the distribution of system length  $L_0$  are the same. Notice that when the server is on vacation, the process of customers arrival follows a geometric distribution with parameter  $pq_0$ . Then the next equation holds:

$$E[S_0] = E[R_V] + (E[L_0] + 1)E[B]. \quad (18)$$



If the customer finds that the server is busy, his sojourn time is the remaining service time of the customer being served plus  $L_1$  service time. Thus, we have

$$E[S_1] = E[R_B] + E[L_1]E[B]. \quad (19)$$

When the server is on vacation, customer arrivals follow a geometric distribution with parameter  $pq_0$ . Because the system is in steady state, according to Little law, we have

$$E[L_0] = pq_0E[R_V]. \quad (20)$$

From (15), (19) and (20), we have

**Lemma 2.** In a Geo/G/1/MV queueing model with PI, under the assumption that all customers adopt the equilibrium strategy  $(q_0, q_1)$ , the expected sojourn times of customers joining at the server's vacation state and on-duty state are

$$\begin{aligned} E[S_0] &= E[R_V] + (pq_0E[R_V] + 1)E[B], \\ E[S_1] &= (pq_0E[R_V] + 1)E[B] + \frac{E[R_B]}{1-pq_1E[B]}, \end{aligned} \quad (21)$$

, respectively. The average queue length is given by

$$E[L] = pq_0 \left( E[R_V] + \left( \frac{pq_1E[R_B]}{1-pq_1E[B]} + 1 \right) \frac{E[B]}{1-p(q_1-q_0)E[B]} \right). \quad (22)$$

Note that from (21) the expected reward of customer joining a vacation state, denoted by  $R_e(0; q_0)$ , is

$$R_e(0; q_0) = K - CE[S_0] = K - C(E[R_V] + (pq_0E[R_V] + 1)E[B]), \quad (23)$$

which does not depend on  $q_1$ . Because both  $q_0$  and  $q_1$  are in the expression of  $E[S_1]$ , we denote the expected reward of the customer joining a "server on duty" state by  $R_e(1; q_0, q_1)$ , which is given by

$$R_e(1; q_0, q_1) = K - CE[S_1] = K - C \left( (pq_0E[R_V] + 1)E[B] + \frac{E[R_B]}{1-pq_1E[B]} \right). \quad (24)$$

**Remark 1.** The equilibrium strategies  $(q_0, q_1)$  can be determined by the iterative algorithm as follows.

We will compute the values of  $q_0$  and  $q_1$  iteratively. First, starting with (23), if  $R_e(0; q_0) > 0$ , the customer chooses to join the system; if  $R_e(0; q_0) = 0$ , he is indifferent between joining and balking; and if  $R_e(0; q_0) < 0$ , the customer chooses to balk. It's obvious that (23) strictly decreases with  $q_0$ , thus, there exists only one zero solution  $q_e^*(0)$ :

$$q_e^*(0) = \frac{1}{pE[R_V]E[B]} \left( \frac{K}{C} - E[R_V] - E[B] \right). \quad (25)$$

and

$$\begin{cases} q_e^*(0) \leq 0, & \frac{K}{C} \leq E[R_V] + E[B], \\ q_e^*(0) \in (0, 1), & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + (pE[R_V] + 1)E[B], \\ q_e^*(0) \geq 1, & E[R_V] + (pE[R_V] + 1)E[B] \leq \frac{K}{C}. \end{cases}$$

**Lemma 3.** In a Geo/G/1/MV queueing model with PI, if (1) and (2) hold, and the server is on vacation, then “joining with probability  $q_e(0)$ ” is the unique equilibrium strategy. Denote  $q_e(0)$  by

$$q_e(0) = \begin{cases} q_e^*(0) & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + \gamma E[B], \\ 1 & E[R_V] + \gamma E[B] \leq \frac{K}{C}. \end{cases} \quad (26)$$

where  $q_e^*(0)$  is given by (25) and  $\gamma = pE[R_V] + 1$ .

After computing  $q_e(0)$ , we will compute the value of  $q_e(1)$  from (24). To simplify the question, donate  $R_e(1; q_e(0), q_1)$  by  $\bar{R}_e(1; q_1)$ , where  $q_e(0)$  is given in (26). When the server is in a busy period,  $q_e(0)$  is known, and if  $\bar{R}_e(1; q_1) > 0$ , he chooses to join; if  $\bar{R}_e(1; q_1) < 0$ , he chooses to balk; and if  $\bar{R}_e(1; q_1) = 0$ , he is indifferent. Due to the two values of  $q_e(0)$ , we consider two cases.

**Case 1.** When  $E[R_V] + E[B] < \frac{K}{C} < E[R_V] + (pE[R_V] + 1)E[B]$ ,  $q_e(0) = q_e^*(0)$ . Substituting (25) into (26), we have

$$\bar{R}_e(1; q_1) = C \left( E[R_V] - \frac{E[R_B]}{1 - pq_1 E[B]} \right).$$

It's obvious that  $\bar{R}_e(1; q_1)$  is strictly decreasing with  $q_1$ , then the equation above has only one zero solution  $q_e^*(1)$ ,

$$q_e^*(1) = \frac{1}{pE[B]} \left( 1 - \frac{E[R_B]}{E[R_V]} \right)$$

and

$$\begin{cases} q_e^*(1) \leq 0, & E[R_V] \leq E[R_B], \\ q_e^*(1) \in (0, 1), & E[R_B] < E[R_V] < \frac{E[R_B]}{1 - pE[B]}, \\ q_e^*(1) \geq 1, & \frac{E[R_B]}{1 - pE[B]} \leq E[R_V]. \end{cases}$$

**Lemma 4.** In a Geo/G/1/MV queueing model with PI, if equation (1) and (2) hold, and  $(K, C)$  satisfies

$$E[R_V] + E[B] < \frac{K}{C} < E[R_V] + (pE[R_V] + 1)E[B],$$

that means  $q_e(0) = q_e^*(0)$ , and the server is in the busy state, then ”join with probability  $q_e(1)$ ” is the only equilibrium strategy, where  $q_e(1)$  is

$$q_e(1) = \begin{cases} 0, & E[R_V] \leq E[R_B], \\ q_e^*(1), & E[R_B] < E[R_V] < \delta, \\ 1, & \delta \leq E[R_V]. \end{cases} \quad (27)$$

where

$$\delta = \frac{E[R_B]}{1 - pE[B]}.$$

**Case 2.** When  $E[R_V] + (pE[R_V] + 1)E[B] \leq \frac{K}{C}$ ,  $q_e(0) = 1$ , then substituting  $q_e(0) = 1$  into (24), we have

$$\bar{R}_e(1; q_1) = K - C \left( (pE[R_V] + 1)E[B] + \frac{E[R_B]}{1 - pq_1E[B]} \right).$$

Similarly, because  $\bar{R}_e(1; q_1)$  is strictly decreasing with  $q_1$ , there exists only one zero solution  $\bar{q}_e^*(1)$ ,

$$\bar{q}_e^*(1) = \frac{1}{pE[B]} \left( 1 - \frac{E[R_B]}{\frac{K}{C} - (pE[R_V] + 1)E[B]} \right). \quad (28)$$

**Lemma 5.** In a Geo/G/1/MV queueing model with PI, if (1) and (2) hold, and  $(K, C)$  satisfies

$$E[R_V] + (pE[R_V] + 1)E[B] \leq \frac{K}{C},$$

and the server is in the busy state, then "joining with probability  $q_e(1)$ " is the only equilibrium strategy, where  $q_e(1)$  is

$$q_e(1) = \begin{cases} 0, & E[R_V] \leq E[R_B] \text{ and } \frac{K}{C} \leq E[R_B] + \gamma E[B], \\ \bar{q}_e^*(1), & \text{or } E[R_V] \leq E[R_B] \text{ and } E[R_B] + \gamma E[B] \\ & < \frac{K}{C} < \delta + \gamma E[B], \\ & \text{or } E[R_B] < E[R_V] < \delta \text{ and } \frac{K}{C} < \delta + \gamma E[B], \\ 1, & \text{or } \delta \leq E[R_V], \\ & \text{or } E[R_V] < \delta \text{ and } \delta + \gamma E[B] \leq \frac{K}{C}. \end{cases} \quad (29)$$

and  $\bar{q}_e^*(1)$  is given by (28),  $\gamma = pE[R_V] + 1$ , and  $\delta = \frac{E[R_B]}{1 - pE[B]}$ .

Summarizing the results in Lemma 3, 4 and 5, we have

**Theorem 4.** In a Geo/G/1/MV queueing model with PI, if (1) and (2) hold, there exists only one equilibrium strategy  $(q_e(0), q_e(1))$ , if the server is on vacation, the customer joins with probability  $q_e(0)$ ; if the server is busy, the customer joins with probability  $q_e(1)$ , where  $(q_e(0), q_e(1))$  are given in the following cases:

I. If  $E[R_V] \leq E[R_B]$  holds,

$$(q_e(0), q_e(1)) = \begin{cases} (q_e^*(0), 0), & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + \gamma E[B], \\ (1, 0), & E[R_V] + \gamma E[B] \leq \frac{K}{C} \leq E[R_B] + \gamma E[B], \\ (1, \bar{q}_e^*(1)), & E[R_B] + \gamma E[B] < \frac{K}{C} < \delta + \gamma E[B], \\ (1, 1), & \delta + \gamma E[B] \leq \frac{K}{C}. \end{cases}$$

II. If  $E[R_B] < E[R_V] < \delta$  holds,

$$(q_e(0), q_e(1)) = \begin{cases} (q_e^*(0), q_e^*(1)), & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + \gamma E[B], \\ (1, \bar{q}_e^*(1)), & E[R_V] + \gamma E[B] \leq \frac{K}{C} < \delta + \gamma E[B], \\ (1, 1), & \delta + \gamma E[B] \leq \frac{K}{C}. \end{cases}$$

III. If  $\delta \leq E[R_V]$  holds,

$$(q_e(0), q_e(1)) = \begin{cases} (q_e^*(0), 1), & E[R_V] + E[B] < \frac{K}{C} < E[R_V] + \gamma E[B], \\ (1, 1), & E[R_V] + \gamma E[B] \leq \frac{K}{C}. \end{cases}$$

where  $\gamma = pE[R_V] + 1$ , and  $\delta = \frac{E[R_B]}{1-pE[B]}$ .

Table 1. The equilibrium strategy  $(q_e(0), q_e(1))$  in the Geo/G/1/MV queue with PI

I	$(q_e(0), q_e(1))$	II	$(q_e(0), q_e(1))$	III	$(q_e(0), q_e(1))$
$\frac{K}{C} \in (\kappa_1, \kappa_2)$	(+,0)	$\frac{K}{C} \in (\kappa_1, \kappa_2)$	(+,+)	$\frac{K}{C} \in (\kappa_1, \kappa_2)$	(+,1)
$\frac{K}{C} \in (\kappa_2, \kappa_3)$	(1,0)	$\frac{K}{C} \in (\kappa_2, \kappa_4)$	(1,+)	$\frac{K}{C} \in (\kappa_2, +\infty)$	(1,1)
$\frac{K}{C} \in (\kappa_3, \kappa_4)$	(1,+)	$\frac{K}{C} \in (\kappa_4, +\infty)$	(1,1)		
$\frac{K}{C} \in (\kappa_4, +\infty)$	(1,1)				

Table 1 shows the equilibrium strategy  $(q_e(0), q_e(1))$  in Theorem 4 with different  $K/C$  ratios. Note that  $\kappa_i$  in Table 1 can be defined as follows:

$$\begin{aligned} \kappa_1 &= E[R_V] + E[B], \\ \kappa_2 &= E[R_V] + (pE[R_V] + 1)E[B], \\ \kappa_3 &= E[R_B] + (pE[R_V] + 1)E[B], \\ \kappa_4 &= \frac{E[R_B]}{1-pE[B]} + (pE[R_V] + 1)E[B]. \end{aligned}$$

The symbol ”+” means the joining probability in the interval (0; 1), for example, (+,1) is equal to a certain strategy  $(q_e(0), q_e(1))$ , where  $0 < q_e(0) < 1, q_e(1) = 1$ .

**Remark 2.** Theorem 4 reveals some customers’ joining behaviors under the PI scenario. Intuitively, we may think that customers prefer joining at the server busy state to joining at the server vacation state, i.e.,  $q_e(0) \leq q_e(1)$ . However, such an intuition is only true under certain conditions such as case III. More complex relations between the two joining probabilities also exist as follows:

1. In Case I where  $E[R_V] < E[R_B]$ , customers prefer joining at server busy state to joining at server vacation state. That is  $q_e(0) \geq q_e(1)$ .
2. Case II is a grey zone between Case I and Case III, and the relation between  $q_e(0)$  and  $q_e(1)$  needs additional conditions To be specific, when  $(K, C)$  satisfies  $K/C < E[R_V] + (pE[R_V] + 1)E[B]$ , if  $E[R_V] + E[B] - E[R_B] \leq K/C$ , then  $q_e^*(0) = \frac{1}{pE[R_V]E[B]} \left( \frac{K}{C} - E[R_V] - E[B] \right) \geq \frac{1}{pE[B]} \left( 1 - \frac{E[R_B]}{E[R_V]} \right) = q_e^*(1)$ . , otherwise,  $q_e(0) < q_e(1)$ ; and when  $(K, C)$  satisfies  $E[R_V] + (pE[R_V] + 1)E[B] \leq K/C$ , then  $q_e(0) \geq q_e(1)$ .

It is worth pointing that the social welfare optimal strategy under the PI scenario is harder to analyze using the current approach. Under the equilibrium strategy  $(q_e(0), q_e(1))$ , the social welfare can be written as

$$R_w = p\pi_1 q_e(1)K - CE[L_0] + p\pi_0 q_e(0)K - CE[L_1]. \quad (30)$$

Clearly, the social welfare optimal strategy is the mixed strategy  $(q_s(0), q_s(1))$  that maximizes  $R_s(q_s(0), q_s(1))$ , which is given by

$$R_s(q_s(0), q_s(1)) = p(\pi_{s1} q_s(1) + \pi_{s0} q_s(0))K - CE[L]. \quad (31)$$

Here, we cannot derive the explicit expressions for  $\pi_{s0} = 1 - pq_s(1)E[B]$  and  $\pi_{s1} = pq_s(1)E[B]$ . Such a complexity prevents us from analyzing the social welfare optimal joining strategy in PI case.

## 4. Numerical Illustrations

In this section, we present numerical examples for the two information cases. Here, we assume that the holding cost is  $C = 1$  per time unit in the queue.

### Example 1: $q_e$ and $q_s$ as functions of system parameters for the NI case

Consider  $q_e$  and  $q_s$  as functions of one of the system parameters ( $K, p, E[R_B]$  and  $E[R_V]$ ) while keeping other parameters fixed. Figures 1 and 2 show how customer equilibrium strategy  $q_e$  and social optimal strategy  $q_s$  change with  $K, p, E[R_B]$ , and  $E[R_V]$  respectively, with the corresponding constant parameter values given as

$$\begin{aligned} (p, E[B], E[R_B], E[R_V]) &= (0.5, 1.0, 4.0, 4.6) \text{ (Figure 1(a))}, \\ (K, E[B], E[R_B], E[R_V]) &= (7.0, 1.0, 4.0, 4.6) \text{ (Figure 1(b))}, \\ (K, p, E[B], E[R_V]) &= (7.0, 0.2, 3.0, 2.0) \text{ (Figure 2(a))}, \\ (K, p, E[B], E[R_B]) &= (7.0, 0.2, 3.0, 2.0) \text{ (Figure 2(b))}, \text{ respectively.} \end{aligned}$$

As shown in Figure 1, the values of customer equilibrium strategy  $q_e$  and social optimal strategy  $q_s$  increase with the service reward value  $K$ , and decrease with the arrival probability  $p$  (arrival rate). While the former relation is intuitive, the latter indicates the effective arrival rate to the queueing system is adjusted to an appropriate level when the arrival rate increases. of  $p$ .

Figure 2 shows  $q_e$  and  $q_s$  decrease with  $E[R_B]$  and  $E[R_V]$ . Such a relation reflects the fact that the longer residual service time or residual vacation time will lead to more congestion system which in turns reduces these joining probabilities. It follows from these figures that the relation  $q_s \leq q_e$  is true in these numerical examples.

### Example 2: $q_e$ in NI case and $(q_e(0), q_e(1))$ in PI case as functions of system parameters

Consider  $q_e$  and  $(q_e(0), q_e(1))$  as functions of one of the system parameters ( $K, p, E[B]$ ,  $E[R_B]$  and  $E[R_V]$ ) while keeping other parameters fixed.

Figures 1 and 2 show how customer equilibrium strategy  $q_e$  and  $(q_e(0), q_e(1))$  change with  $K, p, E[R_B]$ , and  $E[R_V]$  respectively, with the corresponding constant parameter values given as

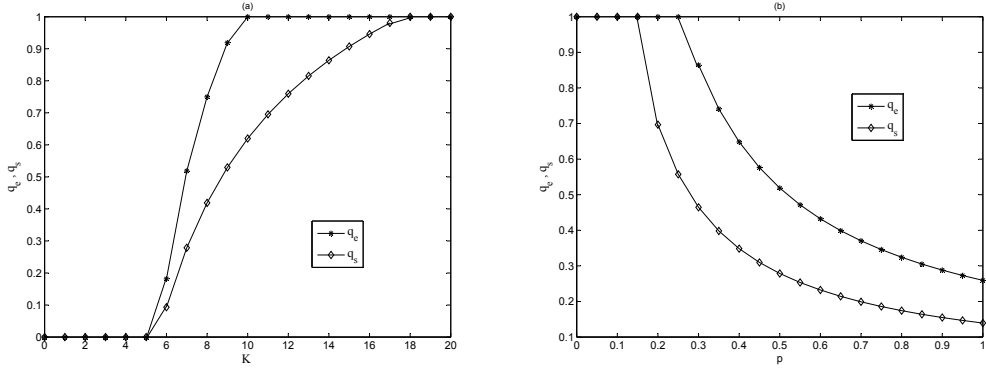


Figure 1. The Curve of  $q_e$  and  $q_s$  versus  $K$  and  $p$

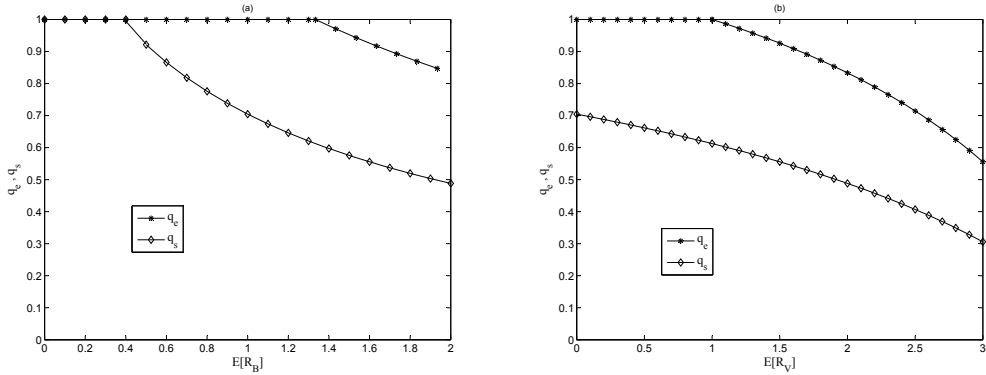


Figure 2. The Curve of  $q_e$  and  $q_s$  versus  $E[R_B]$  and  $E[R_V]$

$(p, E[B], E[R_B], E[R_V]) = (0.5, 1.0, 4.0, 4.6)$ (Figure 3(a)),

$(K, E[B], E[R_B], E[R_V]) = (7.0, 1.0, 4.0, 4.6)$ (Figure 3(b)),

$(K, p, E[B], E[R_V]) = (7.0, 0.2, 3.0, 2.0)$ (Figure 4(a)),

$(K, p, E[B], E[R_B]) = (7.0, 0.2, 3.0, 2.0)$ (Figure 4(b)).

Figures 3 and 4 show the relations among  $q_e$ ,  $q_e(0)$  and  $q_e(1)$  curves can be one of three cases : i)  $q_e$  in NI case stays in between  $q_e(0)$  and  $q_e(1)$  in PI case; ii)  $q_e$  coincides with either  $q_e(0)$  or  $q_e(1)$ ; and iii) They all coincide. Such an observation indicates that the information level may affect the customers' equilibrium strategy.

In Figure 3, the customers' equilibrium joining probabilities depend on  $K$  and  $p$  in a similar way as in Figure 1.

In Figure 4, while  $q_e$  in the NI case always decreases with  $E[R_B]$  and  $E[R_V]$ ,  $q_e(0)$  and  $q_e(1)$  in the PI case seem to be more complex. Although  $q_e(0)$  is a decreasing function of  $E[R_V]$ , it is independent of  $E[R_B]$ . More interestingly, while  $q_e(1)$  is a decreasing function of  $E[R_B]$ , it is not monotonic function of  $E[R_V]$ . That is, it is decreasing first, and then increasing as shown in Figure 4 (b).

**Remark 3.** It is worth noting that  $q_e$ ,  $q_e(0)$  and  $q_e(1)$  intersect at the same point in Figure 4 (b), that is between 0 and 1. This happens only when

$$E[R_B] < E[R_V] < \frac{E[R_B]}{1 - pE[B]}.$$

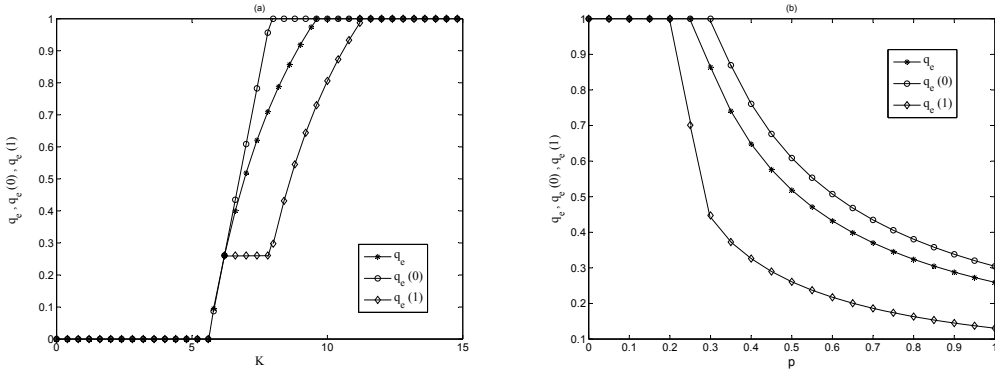


Figure 3. The Curve of  $q_e$  versus  $K$  and  $p$

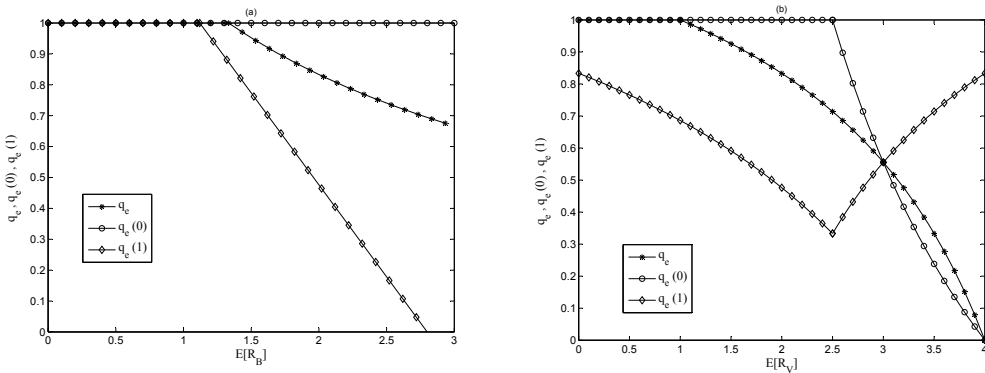


Figure 4. The Curve of  $q_e$  versus  $E[R_B]$  and  $E[R_V]$

and

$$E[R_V] + E[B] < \frac{K}{C} < E[R_V] + (pE[R_V] + 1)E[B].$$

holds at the same time. In addition, it follows from the expressions of  $q_e$ ,  $q_e(0)$  and  $q_e(1)$  that  $q_e = q_e(0) = q_e(1)$  holds if and only if  $K/C = 2E[R_V] + E[B] - E[R_B]$ .

**Example 3: Social welfare as functions of  $K$  and  $p$  for the NI case**

Now we plot the welfare  $R_s(q)$ ;  $q \in \{q_e, q_s\}$  as the functions of  $K$  and  $p$ , respectively. Consider  $E[B] = 0.4$ ,  $E[R_B] = 3$ ,  $E[R_V] = 0.4$ ,  $p = 2.0$  (Figure 5(a)), and  $K = 15$  (Figure 5(b)).

In Figure 5(a), the difference between  $R_s(q_s)$  and  $R_s(q_e)$  represents the loss of social welfare due to customers' following self-interest equilibrium strategy. In Figure 5(b), because of large  $K$ ,  $q_e$  and  $q_s$  are equal to 1, and two curves of  $R_s(q_e)$  and  $R_s(q_s)$  coincide.

**5. Conclusions**

Using the mean value analysis, a relative simple approach, this note studies Geo/G/1/MV queueing models with customers having choices to join or balk a queue under two information scenarios: the no information and partial information cases. The numerical analysis is presented to gain some managerial insights. For example, it has been observed that the

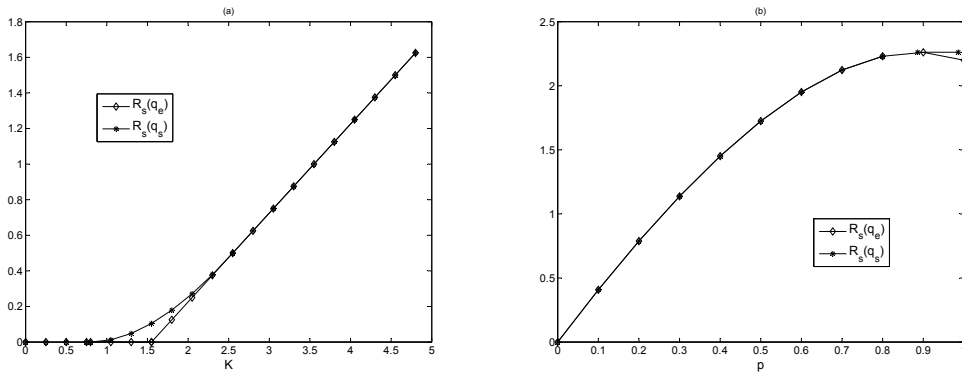


Figure 5. Social Reward per time versus  $K$  and  $p$  if Choosing  $q_e$  or  $q_s$

customer joining probabilities can be affected by the information about the server state in a complex way. The numerical results also confirm that in the no information case, the customer equilibrium joining probability is greater than the social welfare optimal joining probability.

However, this work has some limitations. First, we could not work out the explicit results for the social optimal joining strategy under the partial information scenario. Second, we did not consider the full information scenario where the actual queue length is disclosed to arriving customers. Finally, the competition and cooperation among service providers in a queueing setting with customer joining strategy can be interesting issues to be addressed. These topics can be good directions for future research.

## Acknowledgments

This research is supported by National Natural Science Foundation of China(No.71301091). It also is supported by the fund for Shanxi "1331 Project" Key Innovative Research Team.

## References

- [1] Altman, E., & Hassin, R. (2002). Non-threshold equilibrium for customers joining an M/G/1 Queue. *Tenth International Symposium on Dynamic Games and Applications Workshop*. Petrozavodsk, Russia, July 12–15.
- [2] Burnetas, A., & Economou, A. (2007). Equilibrium customer strategies in a single server Markovian queue with setup times. *Queueing Systems*, 56, 213–228.
- [3] Economou, A., Gomez-Corral, A., & Kanta, S. (2011). Optimal balking strategies in single-server queues with general service and vacation times. *Performance Evaluation*, 68, 967–982.
- [4] Economou, A., & Kanta, S. (2008). Equilibrium balking strategies in the observable single-server queue with breakdowns and repairs. *Operations Research Letters*, 36, 696–699.



- [5] Edelson, N. M., & Hildebrand, D. K. (1975). Congestion tolls for poisson queuing processes. *Econometrica*, 43(1), 81–92.
- [6] Guo, P., & Zipkin, P. (2007). Analysis and comparison of queues with different levels of delay information. *Management Science*, 53, 962–970.
- [7] Hassin, R. (2007). Information and uncertainty in a queuing system. *Probability in the Engineering and Informational Sciences*, 21, 361–380.
- [8] Hassin, R., & Haviv, M. (1997). Equilibrium threshold strategies: the case of queues with priorities. *Operations Research*, 45, 966–973.
- [9] Haviv, M., & Kerner, Y. (2007). On balking from an empty queue. *Queueing Systems*, 55, 239–249.
- [10] Kerner, Y. (2011). Equilibrium joining probabilities for an M/G/1 queue. *Games and Economic Behavior*, 71(2), 521–526.
- [11] Mandelbaum, A., & Yechiali, U. (1983). Optimal entering rules for a customer with wait option at an M/G/1 queue. *Management Science*, 29(2), 174–187.
- [12] Naor, P. (1969). The regulation of queue size by levying tolls. *Econometrica*, 37(1), 15–24.
- [13] Sun, W., Guo, P. F., Tian, N. S., & Li, S. Y. (2009). Relative priority policies for minimizing the cost of queueing systems with service discrimination. *Applied Mathematical Modelling*, 33, 4241–4258.
- [14] Tian, N., & Zhang, Z. G. (2006). *Vacation Queueing Models: Theory and Applications*, New York: Springer-Verlag.
- [15] Wang J., Cui S., & Wang Z. (2019). Equilibrium strategies in M/M/1 queues with priorities. *Production and Operations Management*, 28(1), 43–62.
- [16] Wang, J., & Zhang, F.(2013). Strategic joining in M/M/1 retrial queues. *European Journal of Operational Research*, 230(1), 76–87.
- [17] Wang J., Zhang X., & Huang P. (2017). Strategic behavior and social optimization in the constant retrial queue with N-policy. *European Journal of Operational Research*, 256(3), 841–849.
- [18] Zhang Y., & Wang J. (2017). Equilibrium pricing in an M/G/1 retrial queue with reserved idle time and setup time. *Applied Mathematical Modelling*, 49, 514–530.